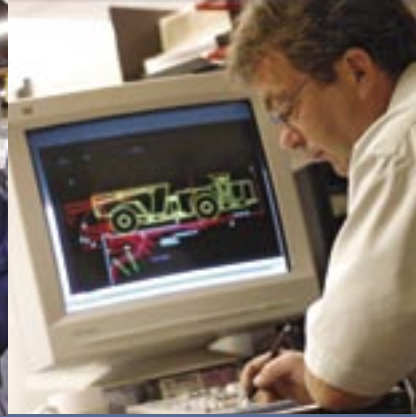




it all works



labour



Over 80% of our work force have completed high school and 56% of them have graduated from trade school, technical colleges or university. Our firms have turnover rates of less than 5%, and correspondingly low rates of absenteeism. While we have both union and unorganized shops, work disruptions are the rare exception, not the rule. Starting wages for machinists, welders, and industrial mechanics are in the \$12-\$13 per hour range. The resulting productivity levels have helped many of our multinationals win internal global competitions for capital expansions.

products



Products range from the world's first fuel-cell powered locomotive to servo-writers and Winchester hard disk drives. From resins for engineered wood products, to a full range of mobile underground mining equipment. From waterbomber aircraft to construction consumables. From drill rigs to peddle boats.



incentives

New and existing manufacturers are eligible for generous financial support in our region, from both the federal and provincial governments. They include wage subsidies, research and development grants, incentive term loans and equity instruments to finance capital equipment.

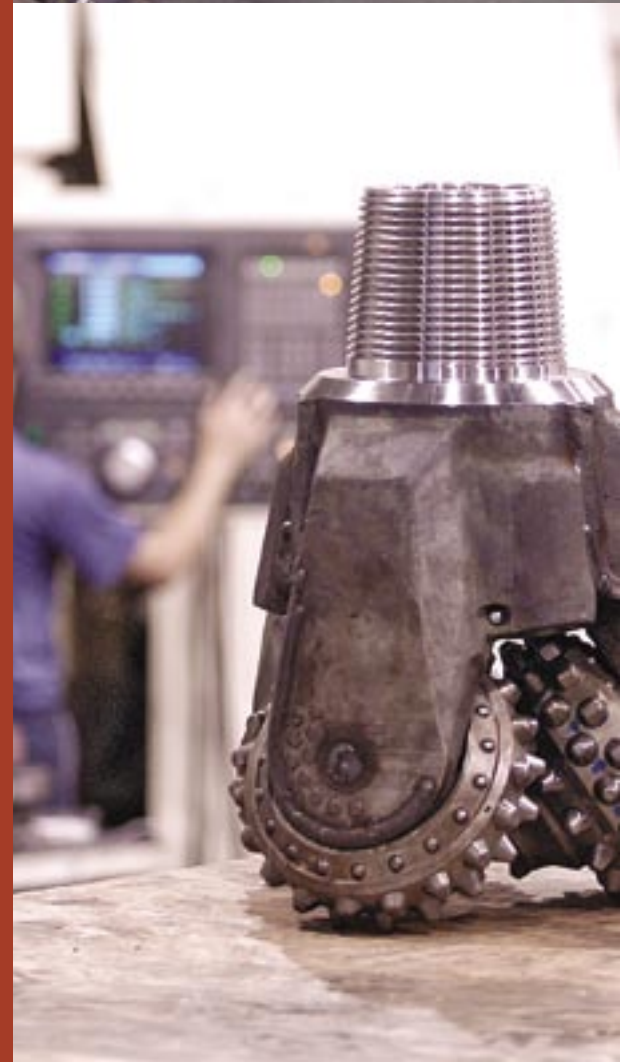
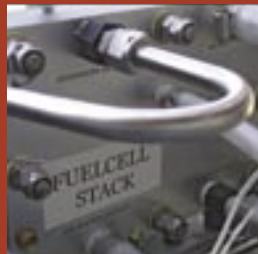


operating cost environment

North Bay's municipal government has reduced industrial taxes by 66%, making the city extremely competitive with most U.S. communities. They also eliminated development charges for industrial projects and made municipally-serviced industrial land available for less than \$10,000 per acre. Lease rates for existing industrial space are available in the \$3.50 to \$5.00/sq. ft. triple net range. Our utility rates are reasonably priced and municipal government introduced a special high-user rate for industry at .07-.09 cents/kwh. With the advent of trucking de-regulation, freight in/out costs (including L.T.L.), are very competitive. A complimentary, confidential analysis is available to client firms.

infrastructure

Training and education needs are met by our two public technical colleges, our university, and our private technical college. Telecom needs are met by our three majors, Bell, Telus, and Ontera. North Bay has the central location in Canada's National Fibre Optic Network which supports voice, data, and high-speed internet service. Health care needs are met by our two hospitals, over 110 doctors, and 65 medical specialists. Transportation needs are met by our international carriers, using our two major highways, three railways, and an airport with a 10,000 ft runway that can accommodate everything from a corporate jet to a fully loaded Antonov 124. Professional service needs in areas such as banking, accounting, insurance, legal, freight-forwarding and engineering are met by our internationally recognized related firms.



making it work



The Mayor's Office of Economic Development has the experience and expertise to provide turnkey services. These include site searches, labour market surveys, freight analysis, financial sourcing and structuring, supply chain surveys, and facilitation services. We work with municipal, provincial and federal counterparts to ensure timely processing of applications ranging from building permits to funding requests. We facilitate introductions to professional service providers. Regarding employee transfers, our team will assist with packages and counselling for family members, as we understand the importance of staff morale on productivity.

processes



Processes range from five-axis machining centres to three-storey tall single purpose machining centres. From plastic injection moulding to foundry. From C.N.C. plasma cutting to polyethylene extrusions, weaving and coating. From light assembly to heavy civil fabrication. From vacuum forming to N.C. machining. From heat treating to forming.



location

North Bay was established as a transportation hub by the pioneers who founded this country. It's as true today as it was then. The city is a three-hour drive north of Canada's largest city, Toronto, and west of our nation's capital, Ottawa. The population is 56,000 with a trading area of 103,000.



We are within a day's drive of 100 million consumers and you have a choice of six border crossings to reach destinations such as New York City, Detroit, Boston, and Chicago. The economic growth of North Bay is linked to its close proximity to markets for both manufactured goods and the raw materials needed to produce them. Our efficient transportation system ensures compliance with just-in-time delivery requirements.

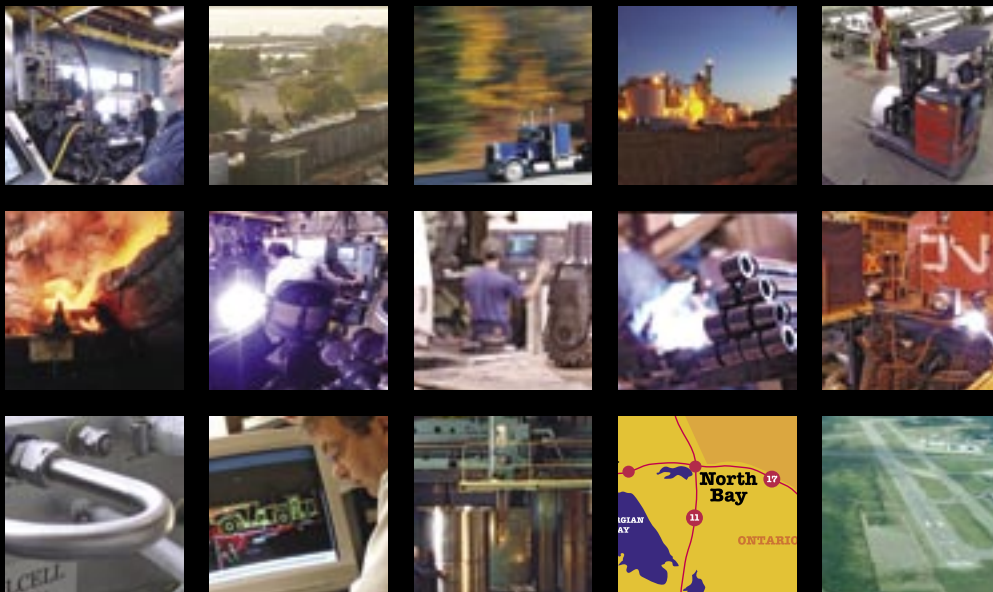
travel distances to major U.S. centres (in kilometres/miles)

	Buffalo	Chicago	Detroit	Boston	New York
North Bay:	490/306	1144/715	683/427	1041/651	770/478



quality of life

You can drink the water from our lakes, breath our fresh air and leave your front door unlocked. You can enjoy our symphony orchestra at the largest performing arts centre in the North or hike through our old growth pine forests. You can raise your family in a safe, stimulating environment. But the real key to our quality of life is our ability to maintain low cost living. Firms can maintain their profit margins and employees can live comfortably on reasonable wage levels. Housing is affordable and a large portion of our health care costs are publicly funded. We have a varied selection of excellent public schools, and cost-effective colleges, plus one of Canada's top ranked universities.



Mayor's Office of Economic Development
 City of North Bay
 1.800.465.1882 www.cityofnorthbay.ca

